

Pre-Booking with Benefits

A **generous commission** for you, and the **best value** for your clients when you pre-book their holiday add-ons



Spark the excitement and enhance your client's holiday

①

Explore more (for less)

with discounts on pre-booked
shore excursions

②

Boost their drinks package

with discounts on pre-booked packages
to include all their favourite refreshments

③

Go premium fare

for the full VIP experience throughout
their cruise

① Explore more (for less)



Lock in onshore adventures

The credit can be used on any excursion, including the **exclusive Authentic Encounters**,* but must be redeemed no less than 48 hours prior to departure.

So make sure your clients secure their space before they sail, and take advantage of **pre-booked discount packages** that are available.

Just as importantly, **you'll get a healthy commission** on any shore excursion booked more than **48 hours** in advance.

So the more you book, the more you'll earn.

*Authentic Encounters must be booked up to 2 week's prior to sailing.

Every guest gets a discount on pre-booked Shore Excursions

£65

discount always included in our **Celestyal Experience Package**

increasing to

£130

discount with the premium upgrade to **Celestyal Plus+ Experience Package**

① Explore more (for less)

Pre-booking makes for smooth sailing

Using the **Shore Excursion discount** helps your clients' **holiday budgets go that bit further**. But there are plenty of other reasons to **book trips in advance**.



Peace of mind

Our popular excursions **often sell out**.

Some have **limited availability**, many require specific slots and tickets to be validated **ahead of time**.



Inclusion

We speak their language.
We can arrange expert guides to deliver tours in **Greek, English, French, German, Spanish, Chinese, Russian, Japanese, Bulgarian and more** where available.



Convenience

As a **destination cruise line**, we spend a lot of time **in port**.

Which means there isn't much time onboard for guests to **plan and organise** what's next.



Value

Booking in advance makes the most of our **discount bundles**: a very good reason to get itineraries in place before the ship sails.

Guests can save up to:

- **10% for 3 excursions**
- **15% for 4 excursions**
- **20% for 5+ excursions**

② Boost their drinks package



Boost their
drinks package
and earn
commission

Dial up the drinks package

From early morning **coffees** or **juices** to late night **cocktails**, an **exquisite wine selection** and **cold beers**, we've got plenty of delicious ways for your customers to stay hydrated.

Every guest gets the essentials, **including house wine, beer, soft drinks, teas and coffees with meals.**

But if they want the **freedom to order more** from the moment they step onboard – without worrying about the tab – **they can upgrade.**

There's a **wide selection of drinks packages**, so there's something for **every taste.**

And, while they can upgrade at any point on the cruise, they'll get a **5% discount** if they **book their drinks package in advance.**

And, most importantly, **you'll get commission on pre-booked drinks packages too.**

**5% discount if your
customers book their
drinks package
in advance**



② Boost their drinks package

Go all in

Drinks packages designed **for guests who love choice** (and a little bit of everything).

Sky's the Limit £40.90 (pppd)

Treat yourself to an endless array of beers, wines, spirits, liqueurs and cocktails up to 10 € per serving, as well as all the indulgent benefits of our Clear Skies drinks package. Plus, you'll also receive a 20% discount on our unmissable wine list. Cheers!

Sky High £26.10 (pppd)

With (almost) every drink under the stars, we invite you to explore our extensive selection of wine, spirits and mocktails up to 7 € per serving, as well as cocktails and draught beers up to 7 €.

Clear Skies £23.50 (pppd)

For alcohol-free indulgence, explore our delicious range of mocktails, freshly squeezed juices, soft drinks, smoothies and shakes, speciality hot drinks, and of course, still or sparkling mineral water to keep you hydrated in the Mediterranean sunshine.



Keep it simple

Drinks packages **for guests who know exactly what they want.**

Sweet Treat £13.90 (pppd)

Mocktails, monster and signature milkshakes, slushies, soft drinks and more

Caffeinator £10.45 (pppd)

Unlimited coffees, teas, as well as sparkling and mineral water

Refresh £8.70 (pppd)

Essentials including soft drinks and water

Hydration £7.40 (pppd)

Mineral and sparkling water (up to 6 per day)

③ Go premium fare

Add to the experience with the Celestyal Plus+ Experience fare

Our **Celestyal Experience fare** gives our guests all that they need for an exceptional time onboard.

But if they're celebrating, or simply want to **feel like a true VIP** throughout their cruise, they can **upgrade to the Celestyal Plus+ Experience**.



Earn
commission on
Celestyal Plus+
Experience
upgrades

Celestyal Plus+ Experience
includes **Sky High** drinks package

They'll get:

Double the shore excursion discount (£130 compared to £65), which goes a long way on our port intensive itineraries:

- ✓ On our **7 night** cruises on **Celestyal Journey**, we visit at least five different ports
- ✓ On our **3 and 4 night** Iconic Aegean cruises on **Celestyal Discovery**, we visit two ports on most days

Our Sky High drinks package

- ✓ An extensive drinks selection. With (almost) every drink under the stars, we invite you to explore our extensive selection of wine, spirits and mocktails up to 7 € per serving, as well as cocktails and draught beers up to 7 €.

A 25% discount on specialty dining for the duration of their cruise:

- ✓ Indulge in the aromatic spices of our South Asian-inspired **Pink Moon***. Go full flavor with chargrilled surf and turf at **Grill Seekers**.

WiFi access

- ✓ **1 hour per person per day**, for those messages and photos to **friends and family back home** – or just showing off on social media.

*Onboard Celestyal Journey

3 Go premium fare



The Celestyal Experience

(always included in our superb inclusive fares)

Onboard Dining

Main restaurants only.



Select Drinks

(with meals) House wine, draft beer, juices, filtered coffee and tea.



Onboard Entertainment

Exceptional daily live entertainment in our Amphitheatros and bars.



£65 Shore Excursion Discount

Valid only for shore excursions that are pre-booked at least 48 hours prior to the departure of the cruise.



Port Charges and Gratuities

Always included within the fare package.

The Celestyal Plus+ Experience

(upgraded package, offering superb value and is commissionable)



Onboard Dining

Main restaurants, **plus 25% discount** on Specialty Dining.



Sky High Drinks Package

Select **cocktails**, enhanced selection of **wines** and **spirits**, draft **beer**, **sodas**, **juices**, hot and cold **coffees**.



Onboard Entertainment

Exceptional daily live entertainment in our Amphitheatros and bars.



£130 Shore Excursion Discount

Valid only for shore excursions that are pre-booked at least 48 hours prior to the departure of the cruise.



Port Charges and Gratuities

Always included within the fare package.



WiFi Access

To stay connected - one hour per person, per day.

Secure the best deals today

Pre book **online** at trade.celestyal.com or through **our friendly reservations team** by calling **+44 2039 666 475**.

For new **fly-cruise** and **hotel packages**, contact **Celestyal Holidays** at celestyalholidays.com